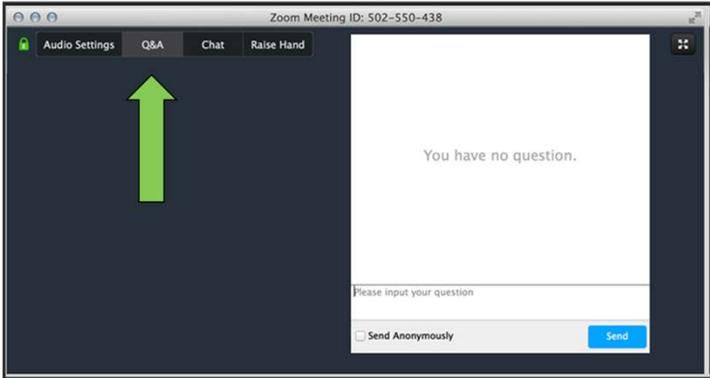




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Webinar Things to Remember

- If you have a question, please type it into the **Q&A** option.



The screenshot shows a Zoom meeting window with the title 'Zoom Meeting ID: 502-550-438'. The top navigation bar includes 'Audio Settings', 'Q&A', 'Chat', and 'Raise Hand'. A green arrow points to the 'Q&A' tab. The main content area displays 'You have no question.' and a text input field with the placeholder 'Please input your question'. Below the input field are 'Send Anonymously' and 'Send' buttons.

- Attendee microphones will be muted. You will be in **listen only** mode.
- Today's presentation is being **recorded**. It will be archived and available on the IPDAE website within 48 hours.

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Webinar Facilitators



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Disclaimer: There are No Blueprints

- Understanding of the stages of partnership development, from formation to implementation, maintenance, and achievement of goals, is important.
- The processes are not linear and rigid, but flexible and repetitive.
- There is considerable overlap between one stage and another.
- Personal and collective judgements are crucial.
- Early stages of development depend on the “baseline” commitment and abilities of the stakeholders.
- This presentation is NOT complete or conclusive checklist for building partnerships but rather an ongoing issue that stimulates multidirectional dialogue.



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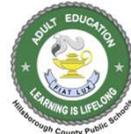
4

Agenda

- Guide to Building Partnerships
 - Four Stages
 - MOU Standard Components
- Hillsborough County Public Schools' Partnerships
 - Education and Training Provider Partners
 - Non-Traditional Provider Partners
 - Human Resources and Public Services Partners
 - Workforce Development Organization Partners
 - Economic Development Agency Partners
 - Community and Faith-Based Organization Partners
 - Employer Partners
- Q&A
- Evaluation



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Guide to Building Partnerships



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Analogy to Farming

We will use the analogy of farming to make the concept of building partnerships somewhat easier to visualize.

1. Preparing the field
2. Sowing the seed
3. Nurturing the growing plants with the right tools to ensure a good harvest

World Health Organization (2003). *A Pocket Guide to Building Partnerships*. Geneva: Stop TB Partnership Secretariat.



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Preparing the Field

- Mutual need
- Vision
- Mission
- Value systems
- Inclusion
- Wavelength
- Simple Language
- Cultures



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Helpful Tips

- Identify the stakeholders.
- Communicate with them.
- Set meetings.
- Are all potential stakeholders represented?
- Do any of these agencies have any previous experience of working together?
- Are there any historical or traditional barriers between the agencies?
- Is any jargon or technical language used that could be a barrier?
- How do stakeholders feel about establishing a partnership?
- Are there any barriers to developing a common vision?

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World Health Organization (2003). *A Pocket Guide to Building Partnerships*. Geneva: Stop TB Partnership Secretariat.

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Sowing the Seeds

- Catalyst
- Scope and view of the partnership
- Representation
- Priorities
- Accountability
- Rules, roles, responsibilities, and duties
- Communication
- Democratic consensus and consultation
- Power
- Socialization
- Skills and expertise
- Funding cycles

World Health Organization (2003). *A Pocket Guide to Building Partnerships*. Geneva: Stop TB Partnership Secretariat.

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Helpful Tips

- Establish communication channels.
- Ensure the free flow of information.
- Revisit representation.
- Define structure and management of the partnership.
- Provide by-laws, rules, and procedures.
- Check for the required skills and competencies.
- Plan for training and development.
- Monitor the formal and informal power-bases.
- Hold social events.
- Attempt to secure long-term financial commitments.
- Harmonize program needs with donor funding cycles.

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World Health Organization (2003). *A Pocket Guide to Building Partnerships*. Geneva: Stop TB Partnership Secretariat.

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Weeding and Tending the Growing Plants

- Frozen and latent periods
- Strategy
- Time frames
- Coordination
- Compatibility
- Urgency
- Direction
- Evaluation and monitoring

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Helpful Tips

- Draw up and communicate the strategy clearly.
- Finalize the “direction” of the projects.
- Capitalize on opportunities and enthusiasm.
- Coordinate actions and programs.
- Watch out for incompatibilities.
- Ensure that time frames are realistic and that deadlines are met.
- Plan and evaluate both partnership and intended change.

World Health Organization (2003). *A Pocket Guide to Building Partnerships*. Geneva: Stop TB Partnership Secretariat.

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MOU Standard Components

- | | |
|------------------------------------|--|
| I. Scope of Service | IX. Compliance with Jessica Lunsford Act |
| II. Period of Agreement | X. Severability |
| III. Compensation | XI. Language and Form |
| IV. Termination of Agreement | XII. Confidentiality |
| V. Recordkeeping Requirements | XIII. Notice |
| VI. Statement of Assurance | XIV. Modification |
| VII. Notification Requirement | XV. Force Majeure |
| VIII. Indemnification Requirements | XVI. Signatures |



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Harvesting

- Routine of partnership
- Maintain linkages
- Interim reports
- Continuity



Helpful Tips

- Establish partnership working as the “usual way of doing business.”
- Facilitate the institutionalization of programs.
- Build on connections and capital.
- Maintain the momentum and vigor of the partnership.
- Report to donors, seek further grants, look for new sponsors.

World Health Organization (2003). *A Pocket Guide to Building Partnerships*. Geneva: Stop TB Partnership Secretariat.



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Hillsborough County Public Schools' Partnerships



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Education and Training Provider Partners

- Hillsborough Technical Colleges
- Hillsborough Community College
- Finlay Institute of Nursing
- Ana G. Mendez University
- Concierge Healthcare Training Center
- C.N.A. Technical Center



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Non-Traditional Provider Partners

- Lutheran Services Florida
- Catholic Charities
- Gulf Coast Jewish Family and Community Services
- Hillsborough County Public Library Cooperative
- Children's Board of Hillsborough County
- Hillsborough Literacy Council
- Falkenburg Jail



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Human Resources and Public Services Partners

- Tampa Housing Authority
- Department of Children and Families
- United States Citizenship and Immigration Service (USCIS Tampa Office)
- Drug Abuse Comprehensive Coordinating Office (DACCO)
- Hillsborough Area Regional Transit Authority (HART)
- Dress for Success Tampa Bay
- Urban League of Hillsborough County
- Hillsborough County Family Opportunity Centers



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Workforce Development Organization Partners

- CareerSource Tampa Bay
- Job Corps
- Eckerd Connects
- Lutheran Services Florida

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Economic Development Agency Partners

- Hillsborough County Social Services
- University Area Community Development Center
- Hillsborough County Parks and Recreation
- City of Tampa
- Hillsborough County Board of County Commissioners
- Community Development Center of Tampa

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Community and Faith-Based Organization Partners

- Idlewild Baptist Church
- Mission Hill Church
- San Jose Mission
- Iglesia Bautista Bethel
- Hope Street Church
- Salvation Army
- Metropolitan Ministries
- United Way Suncoast
- Prospera USA



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Employer Partners

- Butler Drone Solutions
- Tampa Bay Fisheries
- Fanatics, Inc.
- Palm River Road Marriott and Hilton Hotels
- Ironworkers Union
- Tampa General Hospital
- Seminole Hard Rock
- Tampa International Airport
- Paradies Lagardère

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Encore: College Resource & Support Fair

COLLEGE RESOURCE & SUPPORT FAIR

Come and learn:

- Steps to enroll at HCC
- Career Pathway information
- Additional resources for your success!

Thursday, June 23rd, 2022
3:00-6:00 pm
Encore Training Center
620 E. 7th Ave, 33602

All participants will be entered into a raffle to win Amazon or Gas gift cards!

Scan the QR code for more information and registration

For questions please contact:
Shonta Abdullah * 813.822.3792
shonta.abdullah@csafl.com




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Encore: College Resource & Support Fair



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Evaluation

IPDAE would like to know what you think!
Please complete this quick survey.



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Thank you for your participation!



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